

Succeed With The Business Credit Resource Group

Enhance business performance with seasoned advice, keen insight, and instant answers from this dynamic knowledge community

Advance Your Career By Building Your Network

The value of collective knowledge and collaboration is immeasurable. With the Business Credit Resource (BCR) Group, you gain an instant network of credit professionals to help improve your skills and enhance business performance for you and your company.

No matter what your current problem is, odds are someone else has already struggled with the same issue. You can turn to the BCR Group for help or advice on almost anything — dealing with difficult customers, addressing runaway DSO (days sales outstanding), collecting delinquent accounts, or keeping up with changing regulations. The group also expands your network by bringing in experts to address critical issues that affect you on the job.

Your Company Wins Too

Staff development is critical to success in today's highly competitive marketplace. Your participation in the BCR Group is a valuable investment that ensures your company builds a well-informed, confident credit staff armed with the know-how to protect a key corporate asset (your accounts receivable) while delivering the very best in customer service.

Face-to-Face Networking plus ...

The BCR Group meets for breakfast 4 times a year for networking, skill-building, and Q&A / roundtable discussion. Meeting topics and speaker information are published in advance. Members are invited to submit questions in advance (and on the fly) ... and are always encouraged to share their collective wisdom and experience.

... 24/7 Online Collaboration

To strengthen networking and improve communication, the BCR Group also maintains its own secure online area — a trusted place for members to meet virtually. Have a pressing question or issue? Post the group online and get the answers you need — fast! You'll also find a credit encyclopedia, a template library, and more.

Join The Discussion!

Contact your Forius sales representative or Lisa Grabau to learn more.

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What your peers say about the Business Credit Resource Group

"The BCR Group has been a godsend, especially in the last few months. It's helped me move my company forward with new technology, a comprehensive lien program, and much more.

"My company would not be in nearly as good shape today if I didn't keep bringing back such great information from our meetings. My CFO agrees — every year, when our BCR Group invoice comes up for renewal, he approves it willingly!"

Cindy Ward
Credit Manager
Floyd Total Security

"The online forum is invaluable. When you have an issue or question that can't wait until the next meeting, you can post a question and get feedback within a day or two — and the knowledge of the people in the forum has helped me greatly."

Denise Boock, CICP
Credit Manager
Vision-Ease Lens