

Structured for Your Success: Building Materials Suppliers Group



“Membership in a trade group can prevent you from making mistakes that are far more costly than the cost of your membership.”

Larry Taggart, CCE, Corporate Credit Manager for Old Dominion Supply in Kensington, Maryland
as quoted in *Business Credit* magazine

Create A Better Business Practice

Critical information on businesses in your industry can help you make smarter decisions that protect your company and increase your value. The Building Materials Suppliers Credit Group has the critical information you need — sometimes even before the news hits the street!

The group helps you stay informed in two ways. First, monthly meetings give you a face-to-face opportunity to discuss key information on specific businesses with other credit professionals in your industry ... plus helpful insights from professional speakers on today's hot credit topics.

Second, eFlash reports —email alerts on sudden adverse developments within your customer base — give you a 24/7 source for staying on top of important industry events.

Scope

The Building Materials Suppliers Credit Group is open to Minnesota / Upper Midwest firms engaged in the business of distributing or financing materials, supplies, and equipment directly to general contractors in the residential construction industry.

Meeting Dates

The group meets the second Wednesday of every month. For the specific dates, contact **Sue Doohar**, CBA, Group Director

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About Forius Industry Credit Groups

Making credit decisions doesn't have to be a gamble. Forius industry groups give you up-to-the-minute credit alerts and other critical customer information.

Tired of marginal customers playing the “let's switch suppliers” game? Forius industry groups help fill in the missing pieces of your customer's credit history, which allows you to:

- Manage your high-risk accounts
- Approve orders quickly, thanks to 24/7 web access
- Minimize credit risk
- Monitor your ever-changing portfolio
- Stay alert to critical customer changes
- Learn the latest techniques to manage credit processes
- Network with other knowledgeable credit professionals
- Get reliable answers to your toughest credit management questions

START TODAY!

Don't play guessing games; make informed decisions. Contact us to learn more.